

ANNUAL REPORT 2020



TRASH
MOUNTAIN
PROJECT

What if

- you woke up this morning in a trash dump?
- you slept every night in a shelter you built out of trash?
- you spent your days alongside your children picking through trash in the hopes of finding something to recycle in order to eat that night?
- you did this your entire life?
- you knew your children would do the same?

We believe all people on this earth deserve dignity, hope, and opportunity. Yet, over 15,000,000 people exist in a cycle of despair as they live, work, and die in trash dump communities around the world

We at Trash Mountain Project want to **change that.**



Mission & Vision

Our vision is to bring hope and opportunity for all people living in trash dump communities and we believe the way to accomplish this is to develop Christ-centered environments for children and families living in trash dump communities worldwide

Core Values

1. Christ-centered Faith
2. Human Dignity for All
3. Integrity in Everything
4. Healthy Partnerships
5. Culturally Sensitive Change

Trash Mountain Project is a Christ-centered organization. Our faith drives everything we do. We believe in human dignity for all those living in trash dump communities but we effect change in a culturally sensitive way depending on healthy international partnerships to succeed. We also strive to practice integrity in everything we do including stewardship of financial resources, transparency in reporting, and accountability to God and our donors.



2020



This year has brought many challenges to our partners around the world as they work to overcome the trials brought on by the pandemic. We started 2020 in a great place. We were financially healthier than any year in our history. We felt like all the pieces were falling into place. Then, the pandemic started. In the first few months, we lost over 20% of our income. Meanwhile, the needs our partners faced increased dramatically. In March, we made a promise to ourselves. We would do everything in our power to keep our partners fully funded and to provide as much Covid relief as we could. We made many proactive changes to our expenses and that has enabled us to do just that. Meanwhile, we started looking for opportunity in the midst of this trial. We can't travel right now so we identified a number of areas here at home that we needed to work on. Here's a snapshot of what we've been up to this year.



During this time we:

1. Provided Covid Relief Efforts: \$58,933 total in four countries
2. Added two new school buildings in Indonesia communities
3. Signed a 99 year lease for our office
 - Thank you to Lighthouse Bible Church for allowing us to lease our office building for \$1
4. Started the process of assessing and rewriting our strategy
5. Implemented a new communications strategy



Our Programs





HONDURAS

Amor Fe Y Esperanza (AFE)

One Community

DOMINICAN REPUBLIC

Niños con una Esperanza

(Kids With a Hope)

One Community

PHILIPPINES

TMP Philippines

Five Communities

KENYA

Dandora Dumpsite
Rehabilitation Group
(DADREG)

One Community

INDONESIA

Sensitive area due
to persecution

Four Communities

Our **THEORY OF CHANGE** is a long-term solution set. When we go into a new community, we are dedicating ourselves to **SEEING IT THROUGH**. The problem we deal with is deeply engrained in these communities. We believe it will take a protracted effort to reach our desired end state.



OUR PROCESS

STEP ONE

Research – we need to know the community, the culture, and the country so that we are culturally sensitive and more effective

STEP TWO

Relationships – Find and develop relationships with local leaders (our partners)

STEP THREE

Planning – Work with our partners to identify root causes of the problem in their context along with which lines of effort will be most effective:

- Discipleship
- Education
- Nutrition
- Health Care
- Housing
- Safety
- Relief
- Community
- Family
- Livelihood

STEP FOUR

Execution – Develop resources and implement the lines of effort in the community with our international partners leading the way

STEP FIVE

Sustainability – Ongoing process of planning for eventual personal and/or community independence

Desired End State

Cycle of hope caused by restoration of human dignity and access to opportunity

Operations



STAFF

Brett Durbin

Executive Director

Clayton Jones

Director of Operations

Marianne Baumchen

Director of Accounting and HR

Shelley Setchell

Regional Director, Latin America

Dr. Dave Henry

Discipleship Director

Lesley Jones

Staff Accountant

Carol Mammoliti

Donor Relations

BOARD OF DIRECTORS

Mark Ruelle • Chairman

Evergy - Chairman of the Board of Directors

Ken Vander Hart • Vice-chairman

Harvest Financial Group – Co-founder and President

Jaelle Durbin • Secretary

Trash Mountain Project – Co-founder

Cindy Wilson • Treasurer

Evergy – Director, Project Management Office

Tim Hughes • Director

Grace Point Church – Lead Pastor

Clayton Jones • Director

Trash Mountain Project – Director of Operations

Dr. Brent Nichols, PhD • Director

Spokane Tribe of Indians – Director of the Fisheries and Water Resource Division

Brett Durbin • Director

Trash Mountain Project – Co-founder and Executive Director

Mike Tindell • Director

Coal Creek Construction - President

Dr. Michael Browning, DDS • Director

Sunflower Smiles Pediatric Dentistry - Owner and Pediatric Dentist





We **do not** take one cent from your designated donation for administrative fees

100% goes to the program of your choice

We are **100% debt free**

Basecamp

This is how we are able to do the 100% model. Basecamp covers all of our administrative costs including salaries.

135

donors that gave to Basecamp last year

Recurring Givers

This is what allows us to budget and plan for the future

430

number of donors that give on a recurring basis



Fundraisers

Spoken

252 people donated **\$686,950**

Facebook

13 people donated **\$12,229**

Brand Partnerships

Afflora Financial Life Planning
Analog Candles
B'Well Market
Blue Jazz Java
Cash Saver
CC&S Donor
CFG, Inc
Christian Perspectives Inc
Coal Creek Construction
CoreFirst Bank & Trust
Crown Vision, Inc
D.F Osborne Construction
Double G Land & Cattle Co.
Edgar Peck Leases
Golden Rule Remodeling, Inc
Habiger Team
Hair Mill
Harbin Construction, LLC
Harvest Financial Group
Heavy Equipment Services, Inc
Hickam Public Affairs
Integrity Transcription
K&M House Plans
KEPCo - Kansas Electric Power Coop
Kroger (Dillons)
Lake Iola LLC
MeyerPro, Inc
Milk & Honey Coffee Co.
Pampered Chef
Pert Realty Team
RNtals LLC
Today's Dentistry
Slawson Painting Co.
T.Lance Dykes Agency, LLC
Target - CyberGrants
Tarwater's, Inc
Torch Designs
Total Pest Solutions, Inc

The brand partnerships donated 3.7% of our revenue

Financials



Income and Expenses

Amount Raised \$ 1,569,067

Amount Invested \$ 1,603,615

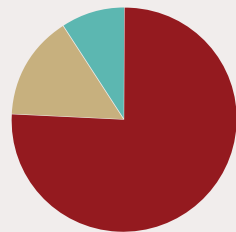


Cummins,
Coffman &
Schmidlein

Certified Public Accountants, P.A.

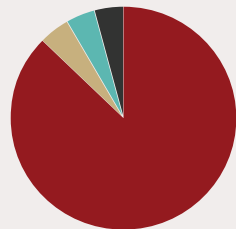
In 2015 the ECFA (Evangelical Council for Financial Accountability) announced the accreditation of Trash Mountain Project. Our continuing accreditation with the ECFA is just one more step in the process of following God's leading with the resources He has entrusted to this important mission.

Trash Mountain Project is subject to an independent audit every year and has again been approved with zero incident.



Allocation of Expenses

- 76% • Programs
- 15% • Management & General
- 9% • Development



828 Total Donors

- 723 Individuals
- 38 Corporations
- 34 Foundations
- 33 Churches

ALL NUMBERS ARE FISCAL YEAR ENDED MAY 2020



Consolidated Statement

	Fiscal Year 2019	Fiscal Year 2018
	06/01/19 - 05/31/20	06/01/18 - 05/31/19
Consolidated Statement		
Income		
Ordinary Income		
Stock	899	8,042
Income	1,568,168	1,765,642
Total	1,569,067	1,773,684
Other Income		
Non Cash Contributions	5,840	9,830
Income from Merch Sales	182	889
Gain/Loss on Assets	(98)	(1,697)
Security Sale Proceeds	70	103
Interest Income, Dividends	1,439	464
Total	7,433	9,588
Expense		
Ordinary Expense		
Development/Fundraising	140,913	107,810
Program Services	1,222,713	1,166,135
Management & General	239,989	277,458
Total	1,603,615	1,551,403
Other Expense		
COGS & Sales Tax Remitted	-	-
Basis in Securities Sold	-	-
Total	0.00	0.00
Assets		
Current Assets	338,232	300,889
Fixed Assets	105,369	112,214
Total	443,601	413,103
Liabilities & Equity		
Current Liabilities	78,546	20,931
Total Equity	365,056	392,172
Total	443,601	413,103
Net		
Net Ordinary Income	(34,548)	222,281
Net Other Income	7,433	9,588
Net Income by Fiscal Year	(27,115)	231,869
Balance Forward	392,172	160,303
Balance Year End	365,057	392,172

The numbers provided for Fiscal Year 2019 will be audited Fall, 2020

At Trash Mountain Project, financial transparency is a high priority and we want you the donor to feel confident when giving to this mission.





Direct Aid

Budget for 2020

Honduras	\$427,009
Dominican Republic	\$152,508
Philippines	\$169,385
Southeast Asia	\$54,000
Kenya	\$6,000

Covid Impact on TMP

- We have seen over a 20% drop in our budgeted income since March
- No reductions in programs funding for our partners
- In fact, we launched multiple relief efforts totaling \$58,933 to help our partner organizations and the surrounding communities

ALL NUMBERS ARE FOR THE 2020 CALENDAR YEAR



What's Next?

2020 has given us an excellent opportunity to organize and plan for the future. We have taken advantage of this opportunity and now have to secure the funding to carry it out.

This year, instead of doing separate campaigns for Spoken and end of the year, we are combining them into one campaign to secure our financial footing for 2021.

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**We need to raise
\$219,794 before
December 31st**

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What that will cover:

Provide additional Covid Relief effort in the Philippines	\$9,375
AFE Christmas program for 2020	\$12,000
Recovering the impact from Covid on our income	\$198,419

How you can help us accomplish this goal

Online Giving	trashmountain.com/spoken2020
Mail a Check	4110 NW 62nd St., Ste B, Topeka, KS 66618
Call Us	785-246-6845

Please contact us with any questions you may have.



4110 NW 62nd St. Ste B • Topeka, KS 66618 • 785-246-6845 • info@trashmountain.com

We are a 501(c)(3) non-profit organization. All contributions to Trash Mountain Project, Inc. are tax deductible under section 170 of the Internal Revenue Code. Trash Mountain Project, Inc. EIN# 26-4775012



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live the command